



Position: Senior Vice President of Community Enterprise (SVPCE)
Responsible to: Executive Vice President
Works closely with: President & CEO, Senior Leadership Team
Location: 1700 Lincoln Street, Denver, CO 80203 (Hybrid)

About the Latino Community Foundation of Colorado: The Latino Community Foundation of Colorado (LCFC) is a state-based 501(c)3 philanthropic foundation. We invest in nonprofit organizations, grassroots leaders, and bold ideas that spark systemic change and create pathways for community wellbeing.

Rooted in cultural pride and collective power, LCFC supports a thriving ecosystem of Latino-led and -serving organizations while also uplifting cross-sector partnerships and policy solutions that reflect our communities' lived experiences. Our approach blends grantmaking, capacity strengthening, narrative strategy, and advocacy to reimagine what is possible when Latino communities are not just included—but leading. Learn more at: <https://latinocfc.org/>. We seek collaborative team members who embrace our values and are committed to racial and social justice and the advancement of Latinos throughout the state of Colorado.

About the Senior Vice President of Community Enterprise Position:

The Senior Vice President of Community Enterprise (SVPCE) is a new position within our new multi-entity structure who will serve as a key member of LCFC's senior leadership team, overseeing a new department that will integrate two major pillars of our enterprise work: philanthropic services (within our C3) and membership services (for our new C6 entity). The SVPCE will have the opportunity to design a new enterprise focused department and strategy; operationalize/implement the strategy (develop operating systems, procedures, policies and benchmarks); evolve and grow the department overtime and hire a team (staff and consultants) to support the work. The SCPCE will work alongside the IT team on research and data team to streamline services and gather data as well as partner with the programs, communications, policy/advocacy and operational teams to leverage opportunity and growth.

The SVPCE will be a strategic leader with a demonstrated ability to generate revenue through philanthropic services as well as through services to the membership. The

SVPCE will have previous experience with governance structures, working for a nonprofit (c3) and/or a membership organization and have understanding of the IRS restrictions of these entities. The SVPCE will inspire donors, corporate partners, nonprofit leaders, and community stakeholders to engage in new philanthropic and membership services. This position will:

- Lead fundraising efforts from individuals, corporations, foundations, and government entities to support LCFC's general operations, endowment, and programmatic initiatives.
- Design and launch donor engagement programs such as donor-advised funds, a planned giving circle, and named funds.
- Develop, launch and grow membership services for nonprofits and corporations, including capacity-building workshops, seminars, and trainings that strengthen community organizations and corporate community investment strategies.
- Position LCFC as a leader in mobilizing resources for Latino, BIPOC and LGBTQ+ nonprofits across Colorado.

The SVPCE will directly supervise team members supporting philanthropy and membership functions and will partner closely with the Executive Vice President and President & CEO to advance LCFC's mission and strategic goals.

DUTIES AND RESPONSIBILITIES

Membership Services (C6 Entity)

- Design and implement a membership fee structure for nonprofit and corporate members.
- Curate, a suite of capacity-building offerings, including workshops, seminars, and leadership development programs for nonprofit members.
- Develop and manage corporate membership services that build corporate capacity to invest effectively and innovatively in communities.
- Collaborate with the policy and advocacy team to integrate membership services with broader community change strategies.

Philanthropic Services (C3 Entity)

- Lead a comprehensive fundraising strategy to increase LCFC's revenue from individual donors, corporations, foundations, and state government.
- Expand the organization's endowment and secure significant multi-year investments for general operating and program support.
- Launch and manage donor advised funds, planned giving circle, and named funds in alignment with LCFC's philanthropic vision.
- Build and steward strong, trust-based relationships with donors and funders, ensuring alignment with LCFC's values and impact goals.

Leadership & Management

- Serve as a key thought partner to the Executive Vice President and President & CEO on enterprise growth, sustainability, and impact.
- Oversee and support staff responsible for philanthropy and membership engagement.
- Ensure enterprise activities align with core commitments and strategic plan priorities.
- Partner with communications staff to develop compelling donor outreach, storytelling, and engagement campaigns.
- Represent LCFC in high-profile meetings, conferences, and community events.

DESIRED KNOWLEDGE, SKILLS, and ABILITIES

Qualifications

- 10+ years of progressive leadership experience in philanthropy, fundraising, nonprofit management, corporate social responsibility, or related fields.
- Experience with developing and implementing organizational strategies
- Proven track record of securing major gifts from diverse funding sources.
- Demonstrated experience in understanding processes for managing donor-advised funds, planned giving programs, or similar philanthropic vehicles.
- Strong background in capacity-building programming for nonprofits
- Deep understanding of equitable community investment practices, particularly for Latino, BIPOC and LGBTQ+ communities.
- Experience working with or within C3 and C6 nonprofit structures preferred.
- Experience in managing membership entities or initiatives.
- Exceptional relationship-building skills across diverse stakeholders.
- Excellent strategic thinking, organizational leadership, and communication skills.

Values and Competencies

- **Mission-driven** and aligned with LCFC's vision for a vibrant and equitable future for Latino, BIPOC and LGBTQ+ Coloradans.
- **Innovative thinker** who can design creative solutions to mobilize resources and strengthen communities.
- **Connector** who thrives on building relationships across philanthropy, business, and community sectors.
- **Equity-centered leader** with cultural humility and deep respect for community wisdom.
- **Results-oriented** with a track record of turning ideas into measurable outcomes.
- Comfortable working in a **fast-paced, entrepreneurial environment** with multiple priorities.
- **Intrapreneur spirit** with conviction, creativity, zeal and insight to promote innovation in strengthening the nonprofit sector.

Education/Experience: Prior experience leading a fundraising department, social enterprise or business development at various levels in an institution; AA or BA/BS or advanced degree or Certificate in Planned Giving Management a plus.

Schedule: Typical work schedule Monday – Friday 8:30 am to 5:00 pm. Flexible hybrid work approach after probationary period is satisfied with two optional hybrid days (Wednesdays and Fridays). Some evenings and weekends will be required.

Salary: Starting salary \$125,000. We take into consideration a candidate's years of experience, education level and special skills like being bilingual, relevant professional certifications and direct lived experience.

Benefits: This position is eligible for future advancement opportunities within the organization as they become available. LCFC offers a comprehensive benefits package including:

- Comprehensive health benefits package (medical, dental, vision)
- Generous paid time off and holidays
- Long-term Disability Insurance Coverage
- Life Insurance (\$50K Policy)
- 401K Plan; Employer contribution of 5% of salary after one year (no match required)
- Three-month paid sabbatical leave after seven consecutive years of employment

How to Apply: Application review will be on an ongoing basis. We encourage candidates to apply early.

Please complete the web form application and be sure to include your resume, cover letter and list of 3 professional references.

Only candidates who have successfully submitted all the application components will be considered.